

Datasheet

iGoldMine

Access the power of GoldMine with iGoldMine and iGoldMine Plus

Now it's easy to access the full functionality of GoldMine® Corporate Edition or GoldMine® Premium Edition from any web connection or a local area network (LAN). With iGoldMine[™] and iGoldMine[™] Plus you can access your sales, marketing and customer service information to better manage your customer relationships and improve client satisfaction.

iGoldMine and iGoldMine Plus

The power of GoldMine Corporate Edition and GoldMine Premium Edition lie in their ability to track customer relations across individuals and teams, and through the entire customer life cycle. iGoldMine offers the functionality of GoldMine Corporate Edition and GoldMine Premium Edition with added security by eliminating the need to have locally stored information. Web based access enables organizations to administer, deliver and update applications from a central location to a wide variety of users. All transmissions are fully encrypted to secure critical corporate data at all times, while the real-time nature of the information helps remote users function more effectively and productively in creating and fulfilling new business opportunities. Therefore, iGoldMine is a great solution for anyone who needs to access their customer information remotely.

High-value workers can make existing tools and processes even more profitable with iGoldMine Plus. iGoldMine Plus offers full remote access to GoldMine solutions plus additional applications including Adobe® Acrobat® Reader®, Microsoft® Excel, Microsoft Word, Microsoft Outlook® and other popular business tools. Like iGoldMine, iGoldMine Plus features full encryption of all transmissions for worry-free remote access to critical data. With expanded access to applications beyond GoldMine, iGoldMine Plus delivers faster ROI at a lower cost than competitive solutions. It supplements the power of iGoldMine with advantages that can make execution and strategy more proactive and effective.

Boost effectiveness and reach more clients

Both iGoldMine and iGoldMine Plus offer immediate and longterm advantages for all types of organizations:

- Keep data secure on the server behind your corporate firewall, as well as during remote access and transmission through full encryption—so you never have to worry about your missioncritical information
- Gain remote access to important client data and comprehensive customer relationship management features.
- Expand opportunities, boost productivity, and enhance your bottom line by giving your remote sales force secure access to GoldMine solutions and other applications via the web
- Leverage existing infrastructure and maximize investments for faster ROI without resorting to other, costly solutions
- Reduce costs and increase efficiency by handling administration at a centralized location—not remote offices—and allowing every location to focus on their customers
- Access real-time data through one centralized database that eliminates information delays, information losses and synchronization headaches
- Implement with ease by allowing remote users to get up and running quickly with just a URL—no client installation required



iGoldMine and iGoldMine Plus offer you the ability to manage all customer relationships by supporting everything from basic contact management and activity scheduling, to analysis and customer service tracking.



Windows Vista Premier Launch Partner



A flexible solution that gives immediate, real-time access to GoldMine Corporate Edition or GoldMine Premium Edition

Use iGoldMine and iGoldMine Plus to:

- Supplement your regular access to GoldMine solutions
- Deliver GoldMine applications to distributed teams
- Use existing hardware without making upgrades
- Support the use of multiple desktop operating systems or platforms
- Replace synchronization procedures with live access
- Rapidly configure and deliver with the complete control of a central IT department
- Connect over a local LAN, the Internet or other network connection
- Access additional applications with iGoldMine Plus

Real-time, Anytime, Anywhere Access

Continue to leverage the power of GoldMine solutions when out of the office. iGoldMine and iGoldMine Plus give mobile professionals real-time, remote access to comprehensive customer relationship management tools.



GoldMine users can update their customer information from the field, using all the features and functionality of GoldMine. User the popular features of GoldMine Corporate Edition or GoldMine Premium Edition from any compatible web browser.

System Requirements

- Microsoft Internet Information Services (IIS) server 6.0
- A minimum of five GoldMine Solution licenses
- Microsoft Windows Server[™] 2003 or Windows XP SP2

Features

- Create, view, and update client records
- Search CRM data
- View full personal and group calendars
- Update individual or group schedules
- Manage correspondence, e-mail and e-mail folders
- Utilize GoldMine software's signature tools such as Opportunity Management, Case Management, Automated Processes™, literature fulfillment and leads analysis

Client Options

Browser-based (zero footprint): Run iGoldMine or iGoldMine Plus either inside the browser or as an extension of it. Provides a seamless, easy-to-access interface, as well as control over screen size and application switching.

- Microsoft Internet Explorer plug-in (Microsoft ActiveX® control)
- Generic Java plug-ins (signed or unsigned)

Native clients (small install required): Run iGoldMine or iGoldMine Plus outside the browser and benefit from even better performance over browser plug-ins.

- Native Windows client
- Native Macintosh for MAC OS 10.3 or Higher

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